

Reading:

Model:

Problem Type:

Friedland 17 (ULAE)  
ULAE Example  
Congor & Nolibos approach for ULAE

F-17 (040) CG Model (Problem)

Find

Estimate the unpaid ULAE as of the latest given year-end using all 3 versions of the Congor and Nolibos approach.

Given

independent estimate of ultimate claims for all AYs

460,000

% of ULAE spend on opening claims	55%
% of ULAE spend on maintaining claims	30%
% of ULAE spend on closing claims	15%

	paid ULAE in CY	ultimate for clms reported in CY	paid loss in CY	ultimate for clms closed in CY
CY	M	R	P	C
2021	5,000	57,500	22,500	21,500
2022	5,000	70,200	28,400	28,000
2023	5,500	84,900	34,600	35,600
2024	5,500	106,100	43,300	44,100
2025	5,900	131,600	52,000	57,300

**Step 1a** calculate the claims basis B

CY	55%	x	R	+	30%	x	P	+	15%	x	C	claims basis B
2021	55%	x	57,500	+	30%	x	22,500	+	15%	x	21,500	41,600
2022	55%	x	70,200	+	30%	x	28,400	+	15%	x	28,000	51,330
2023	55%	x	84,900	+	30%	x	34,600	+	15%	x	35,600	62,415
2024	55%	x	106,100	+	30%	x	43,300	+	15%	x	44,100	77,960
2025	55%	x	131,600	+	30%	x	52,000	+	15%	x	57,300	96,575
			450,300				180,800				186,500	<b>329,880</b>

**Step 1b** select a ULAE ratio W:  $W = M / B$

CY	paid ULAE M	claims basis B	ULAE ratio W
2021	5,000	41,600	12.0%
2022	5,000	51,330	9.7%
2023	5,500	62,415	8.8%
2024	5,500	77,960	7.1%
2025	5,900	96,575	6.1%
	<b>26,900</b>	<b>329,880</b>	<b>7.5%</b>

*If you decided at the beginning you are going to use a weighted average for B then you only need the totals line in Step 1a and 1b. The problem with that however is that you may not see trends in the ULAE ratio.*

<===== you can select this weighted average or choose another reasonable ratio

**Step 2a** calculate the estimate of unpaid ULAE using the Expected Claims approach

$$\begin{aligned}
 \text{unpd ULAE} &= W \times L - M \\
 &= 7.5\% \times 460,000 - 26,900 \\
 &= 7,600
 \end{aligned}$$

**Step 2b** calculate the estimate of unpaid ULAE using the Bornhuetter-Ferguson approach

$$\begin{aligned}
 \text{unpd ULAE} &= W \times (L - B) \\
 &= 7.5\% \times (460,000 - 329,880) \\
 &= 9,759
 \end{aligned}$$

**Step 2b** calculate the estimate of unpaid ULAE using the Development approach

$$\begin{aligned}
 \text{unpd ULAE} &= M \times (L / B - 1) \\
 &= 26,900 \times (460,000 / 329,880 - 1) \\
 &= 10,611
 \end{aligned}$$

**Notes:** You get the same answer for all 3 methods if your selection for W is the weighted average. You also have to keep enough decimal places or they may differ due to rounding.

*If you choose something other than the weighted average, which could be entirely reasonable depending on the circumstances then you won't in general get the same answer.*