

Reading: Werner 14: Implementation
Model: Text Example
Problem Type: Additive Expense Fee

W-14 (020) - (Problem 1)

Find Calculate the following:
(a) fixed expense ratio
(b) fixed additive expense fee

Given countrywide premium (\$000s) 10,000
profit provision 6%
average loss cost 290

expense category	countrywide expenses (\$000s)	%-fixed
commissions	1,400	0%
general expenses	1,100	41%
other acquisition	400	100%
taxes	300	0%
licenses & fees	100	100%
TOTAL	3,300	

Step 1 calculate \$-fixed based on %-fixed

	<u>\$-total</u>		<u>%-fixed</u>		<u>\$-fixed</u>
commissions	1,400	x	0%	=	0
general expenses	1,100	x	41%	=	451
other acquisition	400	x	100%	=	400
taxes	300	x	0%	=	0
licenses & fees	100	x	100%	=	100
	<u>3,300</u>				<u>951</u>

Step 2a calculate the fixed expense ratio F

$$\begin{aligned}
 F &= \frac{\$-fixed}{\text{CW prem}} \\
 &= \frac{951}{10,000} \\
 &= 9.5\% \quad \text{<== final answer (a)}
 \end{aligned}$$

Step 2b calculate other ratios we'll need in Step 3

$$\begin{aligned}
 V + F &= \frac{\$-total}{\text{CW prem}} = \frac{3,300}{10,000} = 33.0\% \\
 V + F + Q &= \frac{V + F}{\text{CW prem}} + \frac{Q}{\text{CW prem}} = 33.0\% + 6.0\% = 39.0\% \\
 V + Q &= \frac{V + F + Q}{\text{CW prem}} - \frac{F}{\text{CW prem}} = 39.0\% - 9.5\% = 29.5\%
 \end{aligned}$$

Step 3a calculate $\bar{P}(p)$ [projected avg prem] and $\bar{E}(F)(p)$ [projected fixed expense] as intermediate steps

$$\begin{aligned}
 \bar{P}(p) &= \frac{\text{loss cost}}{(1-V-F-Q)} = \frac{290}{61.0\%} = 475.41 \\
 \bar{E}(F)(p) &= \bar{P}(p) \times F = 475.41 \times 9.5\% = 45.21
 \end{aligned}$$

Step 3b put everything together to get the final projected fixed additive expense fee A(p)

$$\begin{aligned}
 A(p) &= \frac{\bar{E}(F)(p)}{(1-V-Q)} \\
 &= \frac{45.21}{70.5\%} \\
 &= 64.12 \quad \text{<== final answer (b)}
 \end{aligned}$$

Note 1: The quantity $(1-V-Q)$ is called the Variable Permissible Loss Ratio or VPLR.

Note 2: I used a "p" in parentheses (p) to indicate "projected" quantities. Strictly speaking, the "p" should be a subscript but it was too small to be legible in this spreadsheet.

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Model: Text Example
Problem Type: Additive Expense Fee

W-14 (020) - (Problem 2)

Find Calculate the following:
(a) fixed expense ratio
(b) fixed additive expense fee

Given countrywide premium (\$000s) 7,000
profit provision 3%
average loss cost 310

expense category	countrywide expenses (\$000s)	%-fixed
commissions	1,500	0%
general expenses	1,200	58%
other acquisition	600	100%
taxes	400	0%
licenses & fees	100	100%
TOTAL	3,800	

Step 1 calculate \$-fixed based on %-fixed

	<u>\$-total</u>		<u>%-fixed</u>		<u>\$-fixed</u>
commissions	1,500	x	0%	=	0
general expenses	1,200	x	58%	=	696
other acquisition	600	x	100%	=	600
taxes	400	x	0%	=	0
licenses & fees	100	x	100%	=	100
	<u>3,800</u>				<u>1,396</u>

Step 2a calculate the fixed expense ratio F

$$\begin{aligned}
 F &= \frac{\$-fixed}{\$-total} = \frac{1,396}{3,800} \\
 &= 19.9\% \quad \text{<== final answer (a)}
 \end{aligned}$$

Step 2b calculate other ratios we'll need in Step 3

$$\begin{aligned}
 V + F &= \frac{\$-total}{\$-total} = \frac{3,800}{7,000} = 54.3\% \\
 V + F + Q &= \frac{V + F}{V + F + Q} + \frac{Q}{V + F + Q} = 54.3\% + 3.0\% = 57.3\% \\
 V + Q &= \frac{V + F + Q}{V + F + Q} - \frac{F}{V + F + Q} = 57.3\% - 19.9\% = 37.3\%
 \end{aligned}$$

Step 3a calculate $\bar{P}(p)$ [projected avg prem] and $\bar{E}(F)(p)$ [projected fixed expense] as intermediate steps

$$\begin{aligned}
 \bar{P}(p) &= \frac{\text{loss cost}}{\bar{P}(p)} = \frac{310}{42.7\%} = 725.75 \\
 \bar{E}(F)(p) &= \bar{P}(p) \times F = 725.75 \times 19.9\% = 144.74
 \end{aligned}$$

Step 3b put everything together to get the final projected fixed additive expense fee A(p)

$$\begin{aligned}
 A(p) &= \frac{\bar{E}(F)(p)}{(1-V-Q)} = \frac{144.74}{62.7\%} \\
 &= 231.00 \quad \text{<== final answer (b)}
 \end{aligned}$$

Note 1: The quantity $(1-V-Q)$ is called the Variable Permissible Loss Ratio or VPLR.

Note 2: I used a "p" in parentheses (p) to indicate "projected" quantities. Strictly speaking, the "p" should be a subscript but it was too small to be legible in this spreadsheet.