

**Reading:** Werner 14: Implementation  
**Model:** Text Example  
**Problem Type:** AARD Method

W-14 (050) - (Problem 1)

**Find** Calculate the base rate required to achieve an average rate increase of

5%

**Given** current average premium

1,158.44

**Relativities**

AOI levels	current	indicated	expos.
less than 100,000	0.800	0.650	6,400
equal to or above 100,000	1.000	1.100	5,400

Territories	current	indicated	expos.
territory 1	0.700	0.550	2,800
territory 2	1.000	1.050	9,000

**Fixed Expense Fee**

	current	indicated
Fixed Expense Fee	0	5

**Preliminary Step:** rebase the indicated relativities so the base level relativity for each variable is 1.0

AOI levels	current	indicated
less than 100,000	0.750	0.591
equal to or above 100,000	1.000	1.000

*\* rebased*

Territories	current	indicated
territory 1	0.800	0.524
territory 2	1.000	1.000

*\* rebased*

**Step 1** calculate the product of the exposure-weighted average of the rebased indicated relativities:

$\bar{S}(p)$

AOI average relativity = 0.7781

Territory average relativity = 0.8870

0.6902 <==== product =  $\bar{S}(p)$

**Step 2** calculate the proposed average premium:  $\bar{P}(p)$

$\bar{P}(p)$  = (current average premium) x (1+ rate change)  
 = 1,158.44 x 1.05  
 = 1,216.36

**Step 3** calculate the proposed base rate B(p)

$B(p)$  =  $\left( \frac{\bar{P}(p)}{A(p)} - 5 \right) / \bar{S}(p)$   
 =  $\left( \frac{1216.363}{5} - 5 \right) / 0.6902$   
 = 1,755.10 <== final answer

**Reading:** Werner 14: Implementation  
**Model:** Text Example  
**Problem Type:** AARD Method

W-14 (050) - (Problem 2)

**Find** Calculate the base rate required to achieve an average rate increase of

12%

**Given** current average premium

970.54

**Relativities**

AOI levels	current	indicated	expos.
less than 100,000	0.800	0.650	5,700
equal to or above 100,000	1.000	1.150	4,900

Territories	current	indicated	expos.
territory 1	0.800	0.700	2,900
territory 2	1.000	1.150	7,700

**Fixed Expense Fee**

	current	indicated
Fixed Expense Fee	15	25

**Preliminary Step:** rebase the indicated relativities so the base level relativity for each variable is 1.0

AOI levels	current	indicated
less than 100,000	0.750	0.565
equal to or above 100,000	1.000	1.000

*\* rebased*

Territories	current	indicated
territory 1	0.800	0.609
territory 2	1.000	1.000

*\* rebased*

**Step 1** calculate the product of the exposure-weighted average of the rebased indicated relativities:

$\bar{S}(p)$

AOI average relativity = 0.7662

Territory average relativity = 0.8929

0.6842 <==== product =  $\bar{S}(p)$

**Step 2** calculate the proposed average premium:  $\bar{P}(p)$

$\bar{P}(p)$  = (current average premium) x (1+ rate change)  
 = 970.54 x 1.12  
 = 1,087.01

**Step 3** calculate the proposed base rate B(p)

$B(p)$  =  $\left( \frac{\bar{P}(p)}{A(p)} - 25 \right) / 0.6842$   
 =  $\left( \frac{1087.006}{25} - 25 \right) / 0.6842$   
 = 1,552.24 <== final answer