## Chapter 6: Losses and LAE

The following example shows the result of an exponential curve fit to different durations of calendar year paid frequency, severity, and pure premium data for the 12 months ending each quarter.

**6.14 Exponential Loss Trend Example** 

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Year		Closed	<b>D</b>		Annual		Annual		Annual
Ending	Earned	Claim	Paid		%		%	Pure	%
Quarter	Exposure	Count	Losses	Frequency	Change	Severity	Change	Premium	Change
Mar-09	131,911	7,745	\$8,220,899	0.0587		\$1,061.45		\$ 62.32	
Jun-09	132,700	7,785	\$8,381,016	0.0587		\$1,076.56		\$ 63.16	
Sep-09	133,602	7,917	\$8,594,389	0.0593		\$1,085.56		\$ 64.33	
Dec-09	135,079	7,928	\$8,705,108	0.0587		\$1,098.02		\$ 64.44	
Mar-10	137,384	7,997	\$8,816,379	0.0582	-0.9%	\$1,102.46	3.9%	\$ 64.17	3.0%
Jun-10	138,983	8,037	\$8,901,163	0.0578	-1.5%	\$1,107.52	2.9%	\$ 64.04	1.4%
Sep-10	140,396	7,939	\$8,873,491	0.0565	-4.7%	\$1,117.71	3.0%	\$ 63.20	-1.8%
Dec-10	140,997	7,831	\$8,799,730	0.0555	-5.5%	\$1,123.70	2.3%	\$ 62.41	-3.2%
Mar-11	140,378	7,748	\$8,736,859	0.0552	-5.2%	\$1,127.63	2.3%	\$ 62.24	-3.0%
Jun-11	139,682	7,719	\$8,676,220	0.0553	-4.3%	\$1,124.01	1.5%	\$ 62.11	-3.0%
Sep-11	138,982	7,730	\$8,629,925	0.0556	-1.6%	\$1,116.42	-0.1%	\$ 62.09	-1.8%
Dec-11	138,984	7,790	\$8,642,835	0.0560	0.9%	\$1,109.48	-1.3%	\$ 62.19	-0.4%
Mar-12	139,155	7,782	\$8,602,105	0.0559	1.3%	\$1,105.38	-2.0%	\$ 61.82	-0.7%
Jun-12	139,618	7,741	\$8,535,327	0.0554	0.2%	\$1,102.61	-1.9%	\$ 61.13	-1.6%
Sep-12	139,996	7,720	\$8,466,272	0.0551	-0.9%	\$1,096.67	-1.8%	\$ 60.48	-2.6%
Dec-12	140,141	7,691	\$8,412,159	0.0549	-2.0%	\$1,093.77	-1.4%	\$ 60.03	-3.5%
Mar-13	140,754	7,735	\$8,513,679	0.0550	-1.6%	\$1,100.67	-0.4%	\$ 60.49	-2.2%
Jun-13	141,534	7,769	\$8,614,224	0.0549	-0.9%	\$1,108.79	0.6%	\$ 60.86	-0.4%
Sep-13	141,800	7,755	\$8,702,135	0.0547	-0.7%	\$1,122.13	2.3%	\$ 61.37	1.5%
Dec-13	142,986	7,778	\$8,761,588	0.0544	-0.9%	\$1,126.46	3.0%	\$ 61.28	2.1%

Number of Points	Frequency Exponential Fit	Severity Exponential Fit	Pure Premium Exponential Fit
20 point	-1.7%	0.5%	-1.2%
16 point	-1.3%	-0.1%	-1.4%
12 point	-0.7%	-0.2%	-0.9%
8 point	-1.2%	1.2%	-0.1%
6 point	-0.9%	2.5%	1.6%
4 point	-1.5%	3.3%	1.9%

Using statistical methods such as exponential regression also allows for the review of statistical diagnostics. The most commonly used diagnostic is  $R^2$ , which is a measure of the reduction of total variance about the mean that is explained by the model.

As demonstrated above, separate exponential models may be fit to the whole of the data and to more recent periods. The actuary ultimately selects the trend(s) to be used to adjust the historical data in the ratemaking experience period to the level expected when the rates will be in effect. If separate frequency